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How to Engage your Alumni Community ?

- ATTRACT YOUR ALUMNI ONTO HOSCO
- ENGAGE YOUR ALUMNI COMMUNITY
- ---- ALUMNI SURVEY: USING DATA FOR GROWTH

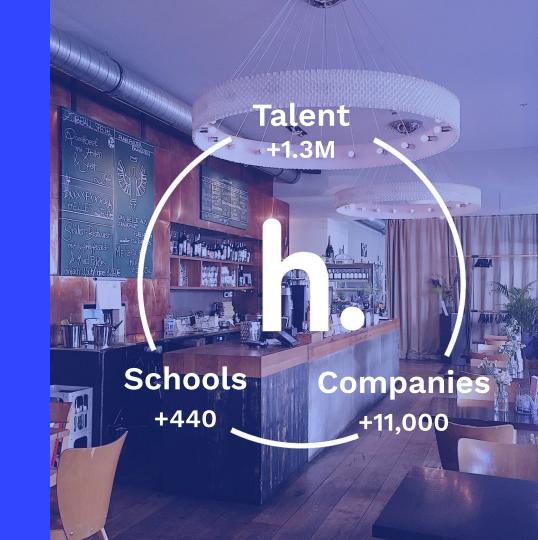


hosco.

Shaping the Future of Hospitality Together

Hosco is the leading global network dedicated to the hospitality industry.

Hosco empowers talents, employers and partner schools with technology, content and services to be more successful and efficient.



Attract your Alumni onto Hosco

Tools & best practices to invite your Alumni

Grow your Alumni community

1. Member Import

Ask our team to **import your members directly onto Hosco.** Provide us with:

- First & last name
- Email address
- Starting & graduation dates
- Language

We will take care of creating their profiles for them.

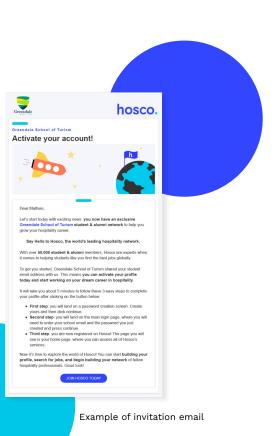
Once they have joined Hosco, your members will receive emails for **every step of the way** they might need help with.

2. Email templates

If you are not able to do a student import, our team can **share email templates** that will highlight the main benefits of joining Hosco and you can send the invitation directly to them.

3. Communicate on your social media channels

@hoscojobs

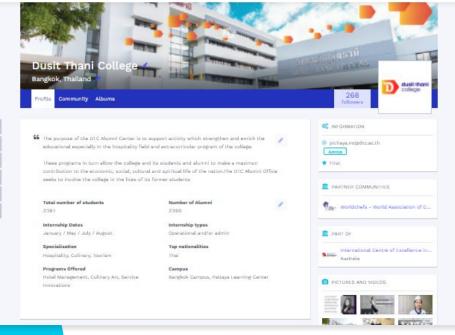


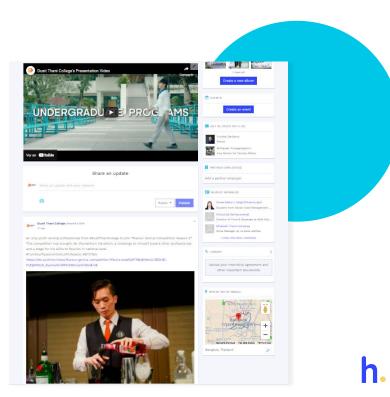
WEEK 1

Your profile, an opportunity to showcase your school

Attract and develop your Alumni community thanks to a top condition profile

WEEK 1



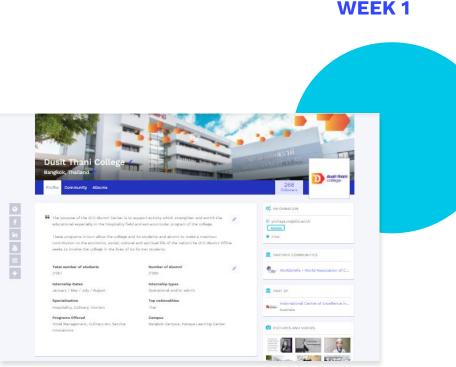


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Your profile, an opportunity to showcase your school

Attract and develop your Alumni community thanks to a top condition profile

- Short text to present your school
- Key points such as
 - Number of students
 - Specializations
 - Internship dates
 - Enrollment / Graduation dates
- Video or photo
- Contact information
- Location
- Social Media links



Engage your Alumni

Tools & best practices to engage your Alumni

Keep your Alumni community engaged

1. Links to Hosco

Include a link to Hosco on your external communication

Also, showcase key sections of your profile on your website(s) with your widgets updated in real time:

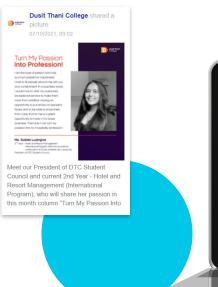
- Upcoming events
- Job offers
- Latest news
- School's community

2. Social feed posting

Keep your **social feed active**, share with your community any updates you may have about your school, students, alumni or the industry in general.

Mention Hosco on your **other social media networks** to drive traffic to your school's profile.

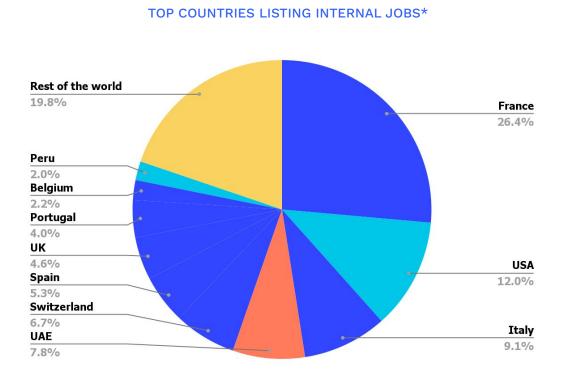
3. Invite alumni to participate in your school's events





Access to a Unique Selection of Job Opportunities

A central hub for jobs worldwide

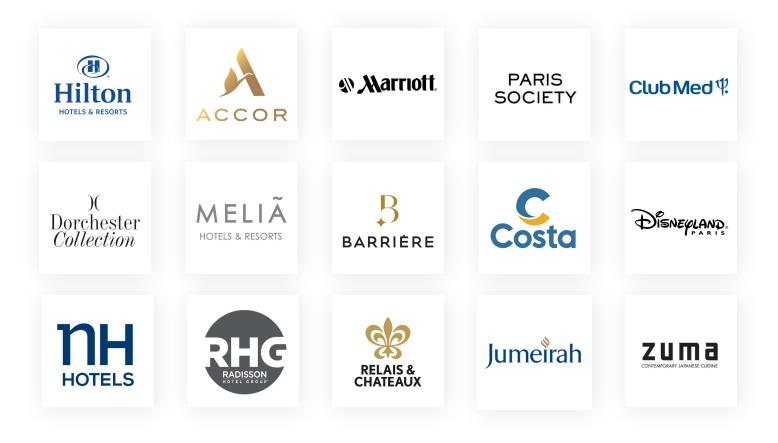


TOP DEMAND DIVISIONS*

- 1. Food & Beverage Kitchen
- 2. Food & Beverage Service
- 3. Reception & Guest Relations
- 4. Housekeeping
- 5. Pastry
- 6. F&B Management
- 7. Customer Service
- 8. Administration
- 9. Event
- 10. Retail

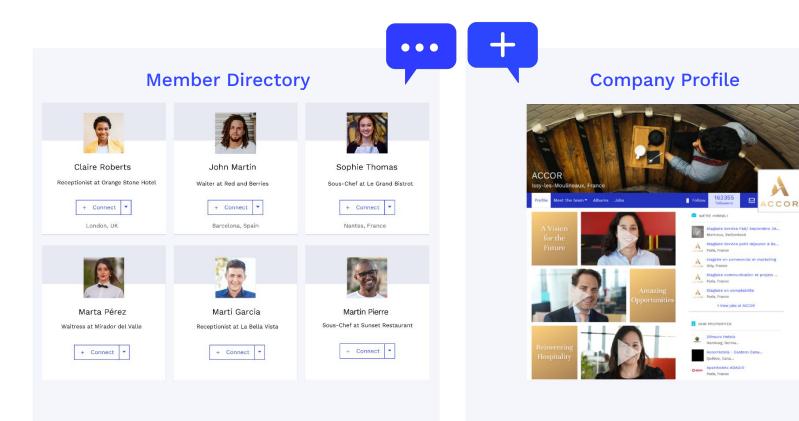
Global Hospitality Network

11,000 partner employers & as many opportunities to network



Direct Contacts and Visibility

A chance to contact or be contacted directly



Your Alumni taking the lead

Promoting themselves and their business



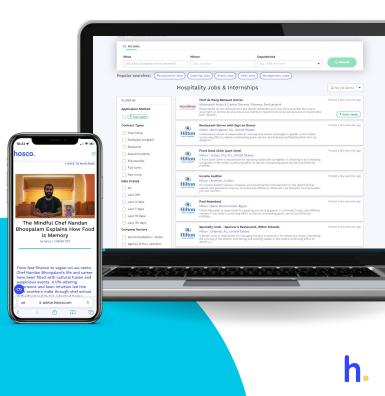
1. Post job offers

Your Alumni can promote their business and if they are recruiting, can get the opportunity to **post jobs for free**:

- on your school's network (first subscription)
- on other schools networks (standard subscription)

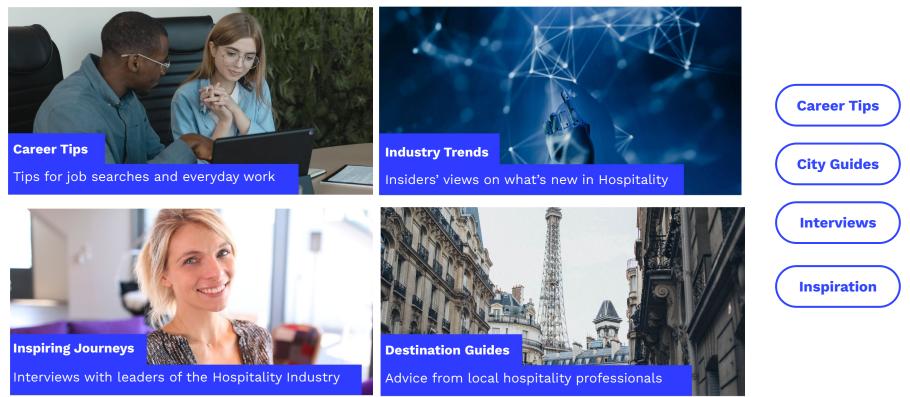
2. Success Stories

Hosco can **bring your Alumni into the spotlight**, featuring them in our Advice section so other talents can get **inspired**.



Exclusive Content

Hosco Advice, unique ressources to empower Alumni to become their best selves



Hosco Events

Provide your Alumni with useful industry insights

Monthly online **Pull Ups by Hosco** live career coaching sessions with industry experts

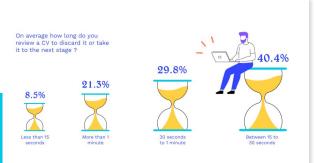




Getting ready for your first job is a tough task! You have to go through all these steps of researching jobs, preparing a CV, applying, cover letters, interviews...

This is why **Pull Ups by Hosco** are here for you.

We are going to be your very own personal gym to help you enter the world of work. So get your best workout gear on, and get ready for some **Hosco Pull Ups**!



Using data for Growth

Tools & best practices for growth

Alumni data, a key for marketing your school

1. Assist & understand your Alumni community

• Engage with your alumni to **complete their profiles** to make applying for open positions easier. Without this, their applications will not be as visible on the platform, as Hosco uses **specific data points** - only visible to employers - to match candidates to jobs

2. Support & enable your marketing initiatives

- Gain **more visibility** thanks to an active Alumni community. Members with full profiles (100%) raise more interest from companies by doing so, they will also help **your school's profile** visibility
- Utilize the **high employability of your alumni** as an asset to market your courses
- The positions your alumni report working in F&B service, reception, sales **highlight the strength** of your institution **in that area**
- An external focus on the most popular departments for work could help in getting the right students onto your courses

3. Hosco Engagement Team is here for you

• The team will provide you with **marketing assets** to promote the platform to your alumni



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